



Invitation to Participate in Direct Approach Exercise

Changi Airport Group (Singapore) Pte Ltd would like to invite interested companies to participate in a Direct Approach Exercise for the Retail Pushcart Concession(s) at Departure/Transit Lounge, the Budget Terminal.

The Company should have a good track record in the business of retailing the proposed concept/brand name and the ability to provide a wide range of good quality and genuine merchandise/items.

There are four (4) outlets under this Direct Approach Exercise. The Concessions are located at:

Concession A1 – #01-068A

Concession A2 – #01-068B

Concession A3 – #01-068C

Concession A4 – #01-068D

of Departure/Transit Lounge, the Budget Terminal.

Each outlet is to be operated under a single brand name or a single concept. For each proposed brand name or concept, Prospective Licensee may submit proposals for a maximum of four (4) locations. If Prospective Licensee intend to propose and operate more than one (1) concept/brand name, please note that **separate** proposal submissions must be made. Each offer will be treated on a separate basis. CAG(S) may accept or reject any one or any combinations of a Prospective Licensee's offer. **The final decision to allocate Concessions A1, A2, A3 and A4 will be the sole prerogative of CAG(S).**

Should you have any enquiries, please contact the following persons for more details:-

Ms Wendy Lim at wendy.lim@changiairport.com or 6541 3001.